

INFO DEAL

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CONSULTENZ advised
LYNAIR LOGISTICS (Australia)
in its sale to
BOLLORÉ LOGISTICS AUSTRALIA
(BOLLORÉ GROUP)



CONSULTENZ served as M&A advisor to LYNAIR, supporting the company in the sale of its business by presenting it to BOLLORÉ LOGISTICS AUSTRALIA and its executives, resulting in a successful acquisition transaction.

Established in 2002, LYNAIR LOGISTICS specialises in international sea and air freight, logistics and customs clearance. The company of 20 employees organises imports and exports to the following main destinations: USA, China, Hong Kong, UK and Korea.

In 2021, it generated revenues of AUD 12 million.

The LYNAIR LOGISTICS executives will continue the adventure and develop the business within the BOLLORÉ Group.

BOLLORÉ LOGISTICS is a business unit of BOLLORÉ TRANSPORT & LOGISTICS (35,000 employees in 111 countries, revenues of EUR 10 billion). With 600 branch offices in 111 countries and 21,000 employees, BOLLORÉ LOGISTICS offers a wide range of services (multimodal transport, global supply chain, distribution logistics and customs operations).

This acquisition enables BOLLORÉ LOGISTICS AUSTRALIA (5 branch offices) to strengthen its presence in Australia, where it has been operating since 1975.

CONSULTENZ was involved in all stages of the sale:

- Disposal strategy definition,
- Business valuation, Information memorandum,
- Identifying potential buyers,
- Negotiation and closing in early August 2022.