

INFO DEAL

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CONSULTENZ advised
TRANSPORTS CORDIER
in the acquisition of
TRANSPORTS SERGE DERVAL



CONSULTENZ served as M&A advisor to TRANSPORTS CORDIER, presenting TRANSPORTS SERGE DERVAL and its executives to the bulk transport group, resulting in a successful acquisition transaction.

Established in 1970 and headquartered in Is-sur-Tille (21), **TRANSPORTS CORDIER** is one of the French leaders in bulk transport. With six sites in France and abroad (Belgium), the group of 400 employees generates revenues of EUR 53 million.

As part of the group's development project, TRANSPORTS CORDIER wanted to expand both its geographical presence and its portfolio of expertise.

TRANSPORTS SERGE DERVAL was established in 1962 by Serge DERVAL, father of the current owner. The company specialises in bulk transport with several regular routes to different regions of France (Nord, Auvergne Rhône-Alpes, Normandy, etc.). With about 50 employees, it generates revenues of just over EUR 6 million. Since 2009, the company has adopted a CSR strategy and is highly experienced in this area.

It is these three specific features (base in the Pays de Loire region, expertise in bulk freight and CSR approach) that attracted TRANSPORTS CORDIER.

The shared values and the mutual expertise of the company executives allowed the acquisition transaction to be completed within a short timeframe.

CONSULTENZ participated in all stages of the acquisition, from validation of the target to deal closure in early November 2021.